

Nevada FBLA-PBL, Inc. Board of Trustees Meeting September 9, 2016, 3:30 p.m.

Harrah's Las Vegas – Studio 1

Call to Order:

The meeting was called to order by Board of Trustees Vice Chair Bobbie Barnes at 3:32 p.m.

Roll Call:

Roll Call indicated that the following members were in attendance: Bobbie Barnes, Vice Chair Jeremy Tiedt, Secretary/Treasurer Jordana Andrada, Student Representative Donna Rorer, Adviser Representative Dawn Burns Danielle Gaccione Mike Oechsner, Executive Director

Carla Boulton, State Adviser, was also in attendance.

Approval of Minutes of Previous Meeting:

Decision:

Jeremy Tiedt moved and it was seconded to approve the minutes as presented. The motion was adopted.

Approval of New Board Members:

Discussion:

Mike Oechsner shared that we have two new Board Members to review and approve. Jordana Andrada is proposed as our new student representative. Danielle Gaccione is proposed as a new business and industry representative.

Danielle's resume was in everyone's packets.

Jordana shared a brief overview of herself and her experiences. The management team recommended that she fill the vacant seat.

Decision:

Jeremy Tiedt moved and it was seconded to approve the new board member Danielle Gaccione. The motion was adopted.

Jeremy Tiedt moved and it was seconded to approve the new board member Jordana Andrada. The motion was adopted.

Other Business:

Decision:

Mike Oechsner moved and it was seconded to move into Executive Session. The motion was adopted and the board met in Executive Session until the next item of business.

Standing Committee Assignments:

Discussion:

The Board reviewed the committee assignments as they currently existed, and the new board members were added to committees. It was noted that committees will be working as needed moving forward as opposed to meeting regularly.

The committees will be as follows:

Education & Programs – Melissa, Dawne, Jeremy, Jordana Business Engagement – Bobbie, Jared, Chapter Engagement – Donna, Danielle

State Officer Update:

Discussion:

Jordana Andrada, our new student representative, shared the state officer update. The team is very proud of their accomplishments over the last two months, even given some storms to weather.

One of the exciting things they are launching this year is the 7/5 campaign. They want to see every chapter increase their membership by 7 members or 5%. They are working on creative prizes and opportunities for the year to come.

In the next few hours, they will be working on finalizing their goals for the year. They are working on two different videos – in one, they are introducing their officers and program of work. This is being done in a storybook element. They will also be building a promo video for the December Leadership Rallies.

Management Team Update:

Discussion:

Mike Oechsner and Carla Boulton shared the management team update.

Mike Oechsner shared the management dashboard. It included year end statistics for the prior year along with projected attendance numbers for the upcoming events. 2015-16 finished in the black. Board Member Recruitment will be a priority this year, as will advocacy.

The 2016-17 Calendar of Events was presented. Mike Oechsner shared that the insurance company requires board approval of the calendar.

Decision:

Donna Rorer moved and it was seconded to approve the calendar of events as presented. The motion was adopted.

Discussion:

Carla Boulton shared the update about the Adviser Academies, the Chapter Success Guide, and the new website. The first adviser conference was in Reno earlier this week with the other one taking place tomorrow. All advisers attending receive a nice printed copy of the Chapter Success Guide, which she shared with the board.

The new website, which is still getting some finishing touches placed on it, was launched yesterday and is now live. Carla shared that she demonstrated it in Reno and will showcase it again tomorrow. She did a quick walk through of the website for the Board.

Mike Oechsner reminded the board members that they technically are required to be members of the professional division. The form was available in the board packets.

The 2017 National Leadership Conference is in Anaheim this year. This will make for a very different dynamic for our attendance since it is a drive market for most of our attendees. It also is a great opportunity for anyone who may want to go and see a NLC firsthand.

Mike Oechsner reminded the Board that we have a conflict of interest policy in place, and part of the policy is to remind everyone annually that we have it, this reminder took place and copies were in everyone's packets.

Financial Update:

Discussion:

Mike Oechsner shared the financial statements for year-end 2015-16 as well as the proposed budget for 2016-17. As of June 30, 2016 there was \$21,204.14 in CD's, \$47,431.67 in checking, \$102,876.15 in Money Market, and \$4,427.59 in Erin Hackman Funds. Total revenues for 2016-17 were \$332,404.01 and total expenses were \$330,286.24 with a net income of \$2,117.77.

The budget for 2016-17 forecasts a net income of \$657.

Decision:

Danielle Gaccione moved to approve the financial statements and operating budget as presented. The motion was adopted.

TeamTRI Operating Agreement for 2016-17:

Discussion: The Board of Trustees reviewed the proposed operating agreement for 2016-17.

Decision:

Danielle Gaccione moved and it was seconded to approve the operating agreement as presented. The motion was adopted.

Next Meeting:

The next meeting of the Board of Trustees is January 20, 2017 at Harrah's Las Vegas.

Adjournment:

The meeting was adjourned at 4:34 p.m.