



Nevada FBLA-PBL, Inc.
Board of Trustees Meeting Minutes

Call to Order:

The meeting was called to order by Vice Chair Bobbie Barnes at 3:04 p.m.

Roll Call:

Roll call indicated that the following members of the Board of Directors were present:

Bobbie Barnes, Vice Chair

Danielle Gaccione

Dawn Burns

Harrison Jones, State President

Jeremy Tiedt, Secretary/Treasurer

Mike Oechsner, Executive Director

Approval of Minutes of May 18, 2018:

Decision:

Danielle Gaccione moved and it was seconded to approve the minutes of the May 18, 2018 meeting as presented. The motion was adopted unanimously.

Election of Board Officers:

Discussion:

The following individuals were nominated to serve as the officers of the Board of Trustees:

Bobbie Barnes, Chair

Danielle Gaccione, Vice Chair

Jeremy Tiedt, Secretary/Treasurer

Decision:

Dawn Burns moved and it was seconded to elect the slate of officers. The motion was adopted unanimously.

State Officer Update:

Discussion:

Harrison Jones, State President, shared the state officer team update. The team is currently meeting at Harrah's Las Vegas and working on their plans for Leadership Rallies, their Program of Work, and the programs they have committed to.

They recently changed the region online testing series to be Region Success Series and hope for higher participation this year. They are also finalizing the details of their Program of Work which should be published in early October.

They are also preparing for their meeting in January where SBLC prep will be the key priority.



Management Team Update:

Discussion:

Mike Oechsner shared the management team update and written report. As we look ahead to the 2018-19 school year, we are on a very positive upward trend. Participation at the Adviser Conferences is up, we are already showing active membership dues payments, and the support of NDE for the critical integration of CTSOs will grow our support.

A request specifically from eastern and northern advisers is to explore a program based fee for membership. Mike Oechsner shared that several other states have tested this model and some have had great successes, others have met challenges.

Danielle Gaccione asked for what items have made it great and what challenges have been presented. Mike shared that the items that make it great are the ability to use multiple funding sources, the simplicity of having full program use, and the support that comes from NDE on program based models. The places that have had challenges have been primarily concentrated on roll out. Teachers need a full season to budget, prepare, and plan for the different approach. It also may be necessary to offer options for at least the first year if we go this direction.

Dawn Burns shared that the Perkins state plan will be changing next year – so she'd like to volunteer to help review language to be sure we are capitalizing on any eligibility we may have for spending.

Mike also shared that industry representative recruitment will be critical as we have multiple board members who will soon hit their term limits. Every board member is encouraged to come to the January Meeting with at least one name and resume. Danielle noted that she has at least two ideas.

Board Member Professional Division Membership:

Discussion:

The board was reminded that it is policy that to be an active board member, they must renew their annual professional division membership at the national website.

Annual Conflict of Interest Policy Affirmation:

Discussion:

The conflict of interest policy requires board members to sign annually acknowledging any conflicts. The policy was distributed. Board Members who attended virtually should return to Carla.



Financial Update:

Discussion:

Mike Oechsner shared the 2017-18 financial statements. Total revenue was \$320,120.48 and total expenses were \$327,112.41. The net loss was anticipated and it was based on the board decision to forgive some outstanding debt to chapters that are no longer in existence. If it were not for that debt forgiveness, the net income would have been positive.

As of June 30, 2018, the bank balances were as follows: checking \$39,429.33; Money Market \$101,083.39, Erin Hackman Funds \$5,308.71. Accounts Receivable totaled \$95,952.34. Prepaid expenses totaled \$2,000. Accounts Payable totaled \$36,250.65. American Express Payable totaled \$132,398.51.

Mike shared a reminder of the written update that was distributed about the staffing changes in the finance department and the need to adjust signers on the bank accounts.

Decision:

Danielle Gaccione moved and it was seconded that Rhonda Bohall should be removed from all bank accounts and both Tanya Deer and Marci Shields should be added to all bank accounts. The motion was adopted unanimously.

Adjournment:

The meeting was adjourned at 3:43 p.m.

Next Meeting:

The next meeting will be virtual in January.